

# The development of the Global Economy

## Topic 2: Transformation of East Asian Economies: Japan(1947-1991)

SAJC History Unit, 2024

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## **Learning Outcomes (from the Examination Syllabus)**

### **Students are able to:**

- evaluate the factors that contributed to the economic transformation over time
- evaluate how the economic miracle in Japan as a reflection of the Growth of the Global Economy
- evaluate how, situated within this changing global economy, the East Asian economies of post-war Japan and China showcased how countries leveraged global economic changes to chart their own paths to economic development.
- evaluate the significance of the role played by the USA in the initial provision of aid
- evaluate the internal government policies and actions of Japan to boost economic development
- evaluate the significance of "paying it forward"/ reciprocal action of Japan as a major donor of foreign aid and as a major trading and investment partner

### **Essential Questions for this topic:**

- *How did the global economy develop?*
- *How did the development of the global economy impact different countries?*

***\*Questions set will not require candidates to compare the economic transformations of Japan and China***

## **Guiding Questions for this topic:**

- What are the economic conditions of Japan at the end of WWII?
- What are the economic problems/constraints and the pre-existing conditions that favour rapid recovery?
- What are the external (international developments and role of USA) and internal factors and conditions (role of Japanese government) that shaped Japan's rapid economic recovery and growth from 1945 to the 1970s?
- What are the Keiretsu system and how did it contribute to Japan's economic transformation?
- What are the strategic manoeuvres adopted by the Japanese government (state intervention methods) that contributed to Japan's economic transformation?
- What are the socio-economic changes implemented that attributed to Japan's economic ascension from 1947 to 1991?

You can also refer to **Section 6 of the Post-War Economic Liberalisation: Economic Miracle in Japan in your Growth of Global Economy notes given in Term 1** to supplement your knowledge!

## **1. Problems Affecting Japan's Immediate Post-War Recovery**

### **1.1 Japan's Constraints: Limited Natural Resources**

- Even without WWII, Japan faced a severe economic constraint – it is a mountainous island nation with only 29% of arable land. Hence, it has few natural resources to support its growing economy and large population.
- Japan had to import large quantities of food, such as rice from China. It was also highly dependent on imported energy sources.
- All these contributed to unfavourable balance of trade and created the need to earn foreign exchange to service its import needs.
- To do this, at the end of WWII, Japan had to rebuild its manufacturing and

processing industries to convert raw materials imported from abroad before they could be exported.

## **1.2 The Destructive Legacy of WWII**

- WWII left Japan with massive economic and social problems. There was widespread destruction of housing, industrial plants and major cities, leading to extensive homelessness and some 10 million unemployed.
- The annual coal production was reduced to a million tons, while the 1945 rice crop was only two-thirds of the norm.
- There were widespread shortages. The result was rapid inflation.
- Material losses due to the war have been estimated at a quarter of national wealth and these were compounded by the need to pay for the immediate cost of the American Occupation.

## **2. Potential for Rapid Economic Recovery**

- Not all the consequences of the war were bad. Unemployment meant that there was a pool of labour, much of it skilled, available to be directed towards new tasks and the reconstruction of the country.
- The war had raised the level of technology and production capacity in heavy industry, notably in iron and steel, machinery, and chemicals.
- The war had also left in place a network of financial controls (originally designed to give priority to munitions) which were available to the government as instruments of reconstruction.
- There was huge potential for economic recovery and this was tapped upon by the post-war administration.
- In 1952, at the close of the Allied Occupation, Japan was a 'less-developed country'. But within two decades, Japan moved to 'developed' status.
- Japan achieved one of the highest economic growth rates in the world from 1953 to the early 1970s, creating a historical phenomenon known as Japan's 'economic miracle'. This development, which propelled Japan to the status of an economic superpower, is one of the most significant in 20<sup>th</sup> century economic history.

## **3. Reasons for Japan's Economic Success: The Role of USA**

### **3.1 American Motivations**

- The American government under the auspices of the Supreme Commander of the Allied Powers (SCAP), General Douglas MacArthur, played a crucial role in Japan's initial economic recovery.
- During its military occupation from 1945 to 1952, the USA treated its former enemy with a combination of political firmness and economic leniency.
- By imposing on Japan a democratic political system and a constitution that renounced war and the development of the means to wage it, the USA banished the threat of Japanese militarism that had plagued East Asia for decades.
- At the same time, the USA believed that by actively encouraging economic recovery, it will also help fend off communism in East Asia and further strengthen American position in the Cold War. (*Cross reference to Theme 1: 'dollar diplomacy'*)
- Thus, SCAP-sponsored reforms changed the institutional environment and optimised economic performance in Japan, setting in motion that process whereby the USA's former enemy was to become its major commercial and financial competitor in the world.

### **3.2 American Aid**

- In the early days of American Occupation, US aid came in the form of emergency shipments of food and raw materials.
- Later, US aid included capital, new technology and new ideas of quality control in manufacturing.
- But after 1948, the emphasis of US policy shifted from 'punishment' towards economic self-reliance for Japan as the Americans did not want Japan to be a drain on American resources.
- By 1951, USA had poured in more than \$2 billion to rehabilitate the Japanese economy.

### **3.3 Early American Reform Policies in Japan**

#### **3.3.1 The Ending of Reparations and Promoting Balanced Budget**

- The abandonment of reparation requirements by the end of the 1940s removed a potentially damaging claim on the Japanese budget that discouraged domestic savings, investment, and entrepreneurial activity.

- The 1949 Dodge Plan for balanced budgets implemented by the Yoshida Cabinet with the support of the Occupation forces helped to end inflation.
- Together with substantial injections of capital and new technology by the Americans, the Japanese productivity was well on course to recovery.

### **3.3.2 Agricultural Reforms**

- To raise agricultural productivity, landlordism was eradicated and mechanisation introduced.
- The American occupation authorities also established a rice price reform programme that guaranteed farmers' income, made it comparable to blue-collar industrial workers, and hence helped to resolve the rural-urban tension.
- By suppressing the socioeconomic divisions between metropolitan and hinterland Japan that plagued the nation during the interwar years, the willingness to absorb foreign technology also improved, thereby enhancing the agricultural reform programme.
- Despite these reforms, it is important to note that agriculture makes up a small percentage of Japanese GNP, with foodstuff being a very important import.

### **3.3.3 Industrial Restructuring**

- Initially, there were plans to totally dissolve the old industrial conglomerates that had collaborated with the imperial government before and during the war because of both political and economic reasons.
- Politically, they have been stigmatised by their role in aiding the Japanese war effort; economically, they were regarded as uncompetitive and inefficient.
- However, these plans were soon shelved with the outbreak of the Korean War and *zaibatsu* powerhouses were allowed to re-emerge in modified form.
- The major *zaibatsu* (wartime wealthy cliques or conglomerates) were liquidated by the Holding Company Liquidation Commission set up under the Occupation and revamped as *keiretsu* corporate groups with interlocking business and share holdings.

### **3.3.4 Keiretsu System**

- The *Zaibatsu* system was a pre-World War II Japanese business structure in which large industrial conglomerates controlled significant portions of the economy. These conglomerates, such as Mitsubishi and Sumitomo, had close ties to the government and wielded immense economic and political power.

- After Japan's defeat in World War II, the Allied Occupation authorities sought to dismantle the Zaibatsu system as part of their efforts to democratize and decentralise the Japanese economy. In 1947, the Zaibatsu Disposition Law was enacted, which broke up the major Zaibatsu families into smaller companies and prohibited them from engaging in certain activities.
- However, some of these smaller companies continued to maintain strong interlocking relationships with each other through informal agreements known as keiretsu. A keiretsu is a group of companies that have close financial and operating relationships with one another, often sharing resources and collaborating on projects.
- **A Keiretsu** system involves large clusters of companies that dominated the Japanese economy between the 1950s and the early 2000s, characterised by cross-shareholding and long-term transactional relationships among their constituents, such as those between assemblers and suppliers. Keiretsu can best be understood in terms of an intricate web of economic relationships that links banks, manufacturers, suppliers, and distributors.
- There were two main types of keiretsu: vertical keiretsu and horizontal keiretsu. Vertical keiretsu consisted of a group of companies operating in different stages of the production process (such as suppliers, manufacturers, and distributors) within a particular industry. Horizontal keiretsu, on the other hand, were groups of companies from different industries that were linked through cross-shareholdings and mutual business relationships.
- One famous example of a vertical keiretsu was the Mitsubishi Group, which included companies involved in diverse industries such as automotive manufacturing, banking, trading, and electronics. The group's member companies worked together to support each other's businesses through long-term partnerships and shared resources.
- Another well-known example of a horizontal keiretsu was the Sumitomo Group, which encompassed companies engaged in sectors like metals trading, banking, pharmaceuticals, and real estate. The group's member companies had cross-shareholdings and collaborative agreements that allowed them to benefit from each other's expertise and market presence.
- Another well-known example was the Toyota keiretsu group was a network of companies affiliated with the Toyota Motor Corporation, working together to support each other's businesses. This group was established in 1947 and lasted until the early 1990s.
- The key companies within the Toyota keiretsu group included:
  1. Denso Corporation: A leading supplier of automotive parts and



components, Denso was a major player in the Toyota keiretsu group. It provided various components for Toyota vehicles, such as air conditioning systems, engine control units, and spark plugs.

2. Aisin Seiki Co., Ltd.: Another important member of the Toyota keiretsu group, Aisin Seiki was a manufacturer of automotive parts and systems. It supplied products such as brakes, transmissions, and suspension systems to Toyota.

3. Toyoda Automatic Loom Works: The original company founded by Kiichiro Toyoda, which later evolved into the Toyota Motor Corporation. Toyoda Automatic Loom Works played a significant role in the development of the Toyota Group's manufacturing capabilities.

4. Daihatsu Motor Company: While not directly owned by Toyota at the time, Daihatsu had strong ties to the company through shared suppliers and business relationships. It produced small cars and engines that complemented Toyota's product lineup.

- These companies worked closely together to ensure smooth production processes, efficient supply chains, and high-quality products for consumers. By collaborating within the keiretsu group, they were able to leverage each other's strengths and resources to achieve mutual success.
- Overall, the keiretsu system played a significant role in Japan's economic development during the post-war period by fostering cooperation among businesses and promoting stability in key industries. However, critics argued that it led to inefficiencies and hindered competition due to its closed nature and lack of transparency. Ultimately, changes in global economic conditions and domestic regulatory reforms led to the decline of the keiretsu system by the early 1990s.

### **3.3.5 Improvements in Social Capacity for Economic Growth**

- To improve on the social capacity for importing and adapting foreign technology, skills and expertise, reforms in education was made.
- Education was opened up, with compulsory middle school education introduced and the creation of national universities in each of Japan's 46 prefectures.
- In line with American principles of liberal democracy and capitalism, industrial collective bargaining and unions (previously illegal under the Peace Preservation Act that was used to suppress union organising during the interwar period) were legalised in the Constitution.
- This not only empowered workers but compelled firms to strive for greater competitiveness in order to meet the needs of their employees.

**3.4 U.S. Military Protection of Japan**

- The postwar Japanese Constitution, designed and imposed by SCAP, eschewed militarism and limited Japanese expenditure on defence to 1% of GDP.
- While this limited Japan's defence capability, Japan was freed from the burden of spending a large portion of its wealth on its military and this enabled resources to be ploughed into economic growth instead.
- Following the outbreak of the Korean Crisis, the USA viewed Japan as a strategically- important front of the Cold War and thus shouldered a major portion of the costs of Japan's defence.
- As part of its containment policy in Asia, the USA brought Japan under its 'nuclear umbrella' with a bilateral security treaty in 1952.
- Along with this, American companies were encouraged to license technology to Japanese companies in the new international environment, while Japan directed its trade towards the huge and expanding American market.
- The 1952 US-Japan Security Treaty, also known as the Treaty of Mutual Cooperation and Security between the United States and Japan, is a bilateral security agreement between the two countries that was signed in San Francisco on September 8, 1951 and went into effect on April 28, 1952.
- Under the terms of the treaty, both parties agreed to cooperate in maintaining peace and security in the Pacific region. The United States pledged to defend Japan against any external armed attack, while Japan agreed to grant the US military bases in its territory for strategic purposes.
- With the security provided by the treaty, Japan was able to focus on rebuilding its economy and infrastructure. The US also provided financial assistance through grants and loans, which helped kickstart Japan's post-war reconstruction efforts. Additionally, Japanese businesses were able to access American markets and technology, which further fueled Japan's economic growth.
- Over the years, Japan's economy flourished, becoming one of the largest in the world. The country became known for its advanced technology, innovative manufacturing processes, and strong export-oriented industries. The US-Japan Security Treaty played a crucial role in fostering this economic development by providing a stable environment for investment and trade.
- The 1952 US-Japan Security Treaty laid the foundation for Japan's economic reconstruction by providing security and stability, financial assistance,

market access, and technological advancements. This partnership between the two countries has been instrumental in shaping Japan's economic trajectory and positioning it as a major player on the global stage.

### **3.5 American spending in East Asia: Korean and Vietnam War Boom**

#### **3.5.1 Korean War 1950-1953: USA's Special Military Procurements**

- The outbreak of the Korean War in June 1950 transformed the international role, and, more importantly, the economic fortunes of Japan.
- The Japanese economic boom was financed by the USA through a wartime emergency system known as Special Procurements.
- The Special Procurements were a way for the US army to buy supplies locally in Japan, without having to go through the complex purchasing and tender system which the Pentagon was required to follow back in the US.
- This system pumped \$3.5 billion into Japan, which, with other US funds, meant that Japan received as much as the Marshall Plan pumped into West Germany. These payments amounted to 27% of Japan's total export trade.
- American money went to companies like Toyota for its trucks; to the textile trade for winter clothing, sleeping bags and hospital sheets; to the health industries for everything from pharmaceuticals to bandages.
- Toyota greatly benefited from the Korean War boom and profits from selling trucks to the US military financed Toyota's expansion into manufacturing passenger cars.
- American investment poured into oil refining and shipbuilding—engines of future growth. New shipbuilding facilities created during that time ensured that by 1956, Japan had the most modern shipyards in the world and was launching 26% of the world's shipping.

#### **3.5.2 The Vietnam War Boom**

- The peak years of Japan's economic boom (1966-70, when annual economic growth averaged 14.6%) were the same as the peak years of US involvement in Vietnam.
- Japan became an industrial base for the US military effort in the Vietnam War, with Japanese shipyards going on triple shifts to meet the enormous new demand for cargo ships and tankers.
- The low-cost PX stores at the American bases in Vietnam were filled with duty-free Japanese electronics and cameras.
- The impact of the Vietnam boom period upon Japan's relative standing in the

world economy was dramatic:

- In 1964, Japan's share of world GDP was 5.7%, less than that of West Germany, France and even Britain.
- By 1973, when the US role in the Vietnam War was winding down, Japan's share of global GDP had risen to 12.9%, the same as that of Britain and France combined!

## **4. Reasons for Japan's Economic Success: Role of the Japanese Government**

### **4.1 Overview**

- Although the major stimulus to Japanese economic growth in the 1950s was the Korean War and consequent US spending, indigenous factors also played a part.
- In particular, the Japanese government played a vital role in Japan's economic revival and success, assuming an interventionist role in the promotion of industrial production and foreign trade.
- Although the Japanese government respected the power of market forces, it rejected the view that a *laissez-faire* policy would necessarily produce the best possible use of Japanese economic resources.
- The state contributed to industrial development primarily through the provision of infrastructure such as roads and railways and in the form of central lending to private banks.
- Next, it stimulated private sector growth by means of promoting industrial production and foreign trade.
- It also instituted regulations and protectionism that effectively managed economic crises and later by concentrating on trade expansion.

### **4.2 Promotion of Industrial Production**

#### **4.2.1 Restoration and Promotion of Industrial Production**

- Japanese politicians and officials placed great emphasis on the regeneration of Japanese industry. To this end, the **Economic Stabilization Board** was established to coordinate production, while the **Reconstruction Bank** channelled capital into selected industries—food, fertiliser, coal, iron, steel.
- In 1948, the Economic Stabilization Board drew up a five-year plan which intended to restore production to approximately the levels of 1934.

- In 1951, the Reconstruction Bank was revamped to form the **Japan Development Bank**, which:
  - Was a source of low-interest funds for industrial investment;
  - Introduced tax reforms in the form of investment allowances;
  - Developed a system of foreign exchange allocation;
  - Made technical cooperation agreements with foreign firms to enable technological borrowing.
- In 1949, the **Ministry of International Trade and Industry (MITI)** was established.
- MITI worked towards improving the competitiveness of Japanese industry and business by:
  - Facilitating cooperation between the government and private industry;
  - Coordinating various industries towards achieving national production goals and private economic interests;
  - Negotiating the price and conditions of foreign technology importation.
- Such controls allowed MITI to promote industries it deemed promising. The low cost of imported technology allowed for rapid industrial growth. Production was greatly improved through new equipment, management and standardisation.
- Given the stimuli by the Japanese government, Japanese industry first recovered and then boomed. In 1948, the Industrial Production Index had stood at only 55 (compared to 100 in 1934). By 1955, it had risen to 181.

#### **4.2.2 Promotion of Heavy Industrialisation Centred on Advanced Technology and Heavy Capital Investment**

- In 1955, the Japanese government pursued a policy of heavy industrialisation.
- Emphasis was given to products that required advanced technology and heavy capital investment, such as steel, petrochemicals, automobiles and consumer electronics.
- The statistics for the 1960s were staggering:
  - Annual steel output rose from 33 million to 93 million tonnes.
  - Crude oil imports rose from 33 million to 205 million kilolitres.
  - Production of TV sets rose from 3.6 million to 13.8 million.
  - Production of passenger cars rose from 165,000 to over 3 million.
- During the 1960s, which were the real boom years, the Japanese economy achieved an average rate of growth of around 14% and the size of the economy quadrupled in one decade.

### **4.3 Government support for Large-Scale Business Groups**

- One main feature of the Japanese economy of the 1960s was that it continued to centre on a relatively small number of large-scale manufacturers.
- The goals of achieving economies of scale, avoiding duplication, and discouraging destructive competition resulted in the establishment of ten gigantic foreign trade cartels that collectively accounted for more than half of Japan's total exports.
- MITI actively sponsored the formation of conglomerates centred on banks. The basic relationship involved banks, industrial firms and trading companies functioning much like a cartel.
- Some of these business groups were within the conglomerates favoured by MITI—Mitsui, Mitsubishi, Sumitomo and Fuji—each of which had over seventy member firms or affiliates by 1970. They were important in fields like shipbuilding, steel and mining.
- Outside these groups were several companies in relatively new types of manufacture, such as electronics and automobiles, including world-famous names like Matsushita Electric, Hitachi, Toyota and Nissan.
- The government through the central Bank of Japan issued loans to private banks, which in turn issued loans to industrial conglomerates. This enabled the Bank of Japan to have complete control over the private banks and conglomerates.
- All the large business groups also received a measure of protection from foreign competition while they were establishing a market position within Japan, thanks to MITI's control over foreign trade.
- The conglomerates' close relations with MITI and the central bank meant that Japan can:
  - efficiently allocate resources;
  - become competitive internationally;
  - lock out foreign companies from Japanese industries;
  - provide protection from hostile foreign takeovers.

### **4.4 Government Promotion of Foreign Trade Through Export-Oriented Industrialisation**

#### **4.4.1 Slow Expansion of Trade in the 1950s**

- After Japan's accession to GATT in 1955, some countries had refused to accord her full benefits of membership out of suspicion that certain commercial practices (e.g. dumping) still lingered in Japan from earlier days.

- To some extent, this was valid, for Japan did target a handful of potentially lucrative markets and flooded them with manufactured goods priced slightly above or even at cost price, to undersell foreign competitors in their own domains.
- This, plus the loss of the Chinese market, meant that the expansion of foreign trade was at first quite slow.

#### **4.4.2 Export Oriented Industrialisation in the 1960s**

- In 1961, PM Ikeda Hayato set out the objective of doubling national income within ten years (in actual fact, it quadrupled). Part of the plan was an expansion of exports at approximately 10% per year, concentrating on machinery and on markets in North America and Europe.
- As a result, Japanese growth in the 1960s was export-oriented. Export success no longer depended on industries having lower wage rates than their competitors, but on greater efficiency, quality and after-sales service. Prices were held down by economies of scale.
- After 1960, growth in exports was rapid. Japan was becoming one of the world's biggest producers of ships, cameras, TV sets, cars and man-made fibres.
- The corollary was heavy imports of ore (mainly from Australia) and oil (mainly from the Middle East).
- In 1970, just over 30% of Japanese exports went to the USA; about 15% to Western Europe; fractionally over 15% to Southeast Asia, where the main customers were Hong Kong, the Philippines, Thailand and Singapore.

#### **4.4.3 Continued Trade Surplus in the 1970s**

- In the 1970s, the development of the Japanese economy remained closely related to foreign trade and there was a growth in the trade surplus.
- Japanese exports in 1970 totalled \$19.3 billion; in 1985, it was \$174 billion—an increase of 800% in fifteen years!
- The US became Japan's major foreign customer, taking more than a third of Japanese exports by 1984; by 1986, an astonishing 22% of all US imports came from Japan.
- Japan's trade surplus with the US was to provoke massive complaints from the US Congress and calls for retaliatory measures soured relations between the two countries, at least for a time.
- Other major export countries now include Taiwan, South Korea and China.

#### **4.4.4 Myth of Export-Led Growth**



- Despite the spectacular growth of Japanese exports, the idea that Japan's economic success was the result of an economy ruthlessly dedicated to exporting is a myth.
- Japan never exported as much in value, or as a proportion of its economy, as did West Germany or even Britain.
- Though exports were important, the secret of Japan's success must be sought elsewhere—in the development of its home market (120 million people by 1987) and in Japan's position at the centre of the fastest-growing region on earth.
- Japan also benefited from substantial capital outflows, funding portfolio investment and, from about the 1980, foreign direct investment.
- Japanese firms began establishing plants or subsidiaries in the more advanced countries of the world, usually for the purposes of securing tax advantages or avoiding possible restrictions on Japanese exports.
- By the end of 1987, Japanese FDI overseas was \$23 billion, mostly in Britain and the USA.
- Annual outflows of FDI peaked in 1989 at almost \$68 billion, and much of the FDI until the mid-1990s was increasingly focused on advanced countries and on industries where Japan was exporting. It was only towards the turn of the century that Japanese FDI increasing turned toward other Asian states in order to take advantage of lower manufacturing costs.

## **5. Flexibility in Meeting New Challenges Through Swift Structural Adjustment**

### **5.1 Meeting the Challenges of the 1960s: Labour to Capital-intensive**

- In the 1950s, Japan's comparative advantage lay in low labour costs. Hence, it was able to produce labour-intensive manufactured goods—mainly textiles, iron, steel, and shipbuilding industries—which it exported at competitive prices to high-labour-cost markets such as the US and Western Europe.
- By the 1960s, however, Japan lost this advantage as Japanese workers demanded higher wages, and other East Asian nations were beginning to produce labour-intensive goods at lower prices.
- Hence, the Japanese government shrewdly responded to this evolution in the country's comparative advantage by shifting resources from the labour-intensive to the capital-intensive sector of the economy.



- Japanese exports of textiles, iron and steel goods, and ships declined and were replaced by new products such as petrochemicals, TV sets, transistor radios, motorcycles and automobiles.

## **5.2 Meeting the Challenges of the 1970s: Capital to Technology-intensive**

- The oil crises of 1973 brought Japan's phase of exceptional economic growth to an end. Japan depended heavily on oil imports for its energy and industrial needs, so the oil crises, coupled with world recession, reduced demand for Japanese industrial products.
- Naturally, the Japanese government was also flexible and swift in their policies to counter the threats presented by the oil crises. (See next lecture)
- This was not sufficient, as Japan also faced competition from the newly industrialised countries of Asia like Taiwan and South Korea.
- The evolution of Japan's comparative advantage in the 1970s prompted a further change in the structure of export trade: having produced an ample supply of well- educated, highly-skilled technicians, scientists and engineers, Japan began to redirect its economic resources from the capital-intensive to the technology-intensive sector.
- MITI shifted the emphasis in manufacturing away from industries which depended heavily on raw materials and started to emphasise industries which reflected 'higher values added', mostly through technological innovation (such as in the field of information technology, computers, semi-conductors and related equipment).
- As part of this process, some of the giant companies which had previously dominated the export trade began to lose a little of their pride of place, even to the point of shedding some of their labour force. It was this which chiefly explained the rise in unemployment in the late 1970s and 1980s.
- In the initial phase of such a transition, Japan concentrated in importing foreign technology and adapting it to Japan's particular requirements, but soon it began to promote domestic R&D that would generate homegrown production techniques and technologies.
- As a result, the 'made in Japan' label, once associated with cheap manufactured goods of dubious quality, came to designate state-of-the-art products of highly sophisticated design.

### **5.3 Meeting the Challenges of the 1970s: Developing New Investment Portfolios and New Markets**

- To counter protectionist threats to its export trade to the West and external competition from the Asian NIEs, Japan initiated a policy of intensifying its economic links with the developing countries within its own region.
- It began to target East Asian countries for massive development assistance (overseas developmental aid or ODA) as part of a deliberate policy to promote regional economic cooperation.
- Private Japanese firms followed the government's lead by making substantial direct investments (FDI) in mining and petroleum facilities (and other raw materials and low- tech manufacturing facilities) in Southeast Asian countries for the purpose of securing reliable supplies of inexpensive raw materials and fossil fuels.
- At the same time, these firms were developing new markets for Japanese manufactured products as a hedge against American and European protectionism.
- Overcoming lingering resentment and bitter memories from the WWII era, countries in the region accepted Japanese capital to finance their own industrial development, obtained access to the Japanese market for their exports and even looked to Japan as a model for economic development to be emulated.
- By the early 1980s, Japan was well on the way to economic growth again, at least until the bursting of the economic 'bubble' in 1989.

## **6. Japan's Lost Decades (Late 1980s-Early 1990s)**

- Japan's lost decades refer to a period of economic stagnation and slow growth that began in the early 1990s and continued for approximately two decades. The term is often used to describe Japan's struggle to recover from the burst of its asset price bubble in the late 1980s.

### **6.1 Factors contributing to Japan's Economic Stagnation**

- Several factors contributed to Japan's lost decades, including:
  1. Asset price bubble burst: In the late 1980s, Japan experienced a massive speculative bubble in its real estate and stock markets. When this bubble burst in the early 1990s, it led to a severe financial crisis as asset prices plummeted and banks faced mounting bad debts.

2. Banking crisis: Japanese banks were heavily exposed to the collapsing asset prices, leading to a banking crisis characterized by high levels of non-performing loans. This hampered their ability to lend money to businesses and consumers, further exacerbating the economic downturn.
  3. Deflation: Following the burst of the asset price bubble, Japan entered a prolonged period of deflation, where prices continuously fell. This discouraged consumer spending and business investment, as people delayed purchases in anticipation of lower prices in the future.
  4. Demographic challenges: Japan also faced demographic challenges during this period, with an aging population and declining birth rates leading to a shrinking workforce and reduced consumer demand.
  5. Structural issues: The Japanese economy also grappled with structural issues such as rigid labor markets, inefficient corporate governance practices, and protectionist policies that hindered innovation and productivity growth.
- Efforts by the Japanese government to stimulate economic growth through fiscal stimulus packages and monetary easing were only partially successful in reversing the trend of sluggish growth. It wasn't until more recent years that Japan has shown signs of recovery, with measures such as quantitative easing and structural reforms being implemented to boost economic growth. These factors created a vicious cycle of low growth, high debt levels, and persistent deflation that proved difficult for Japan to overcome.
  - Overall, Japan's lost decades serve as a cautionary tale about the long-lasting impacts of financial crises and highlight the importance of addressing structural issues in order to achieve sustained economic growth.