Qi Qi Trading

Q1(a) Statement of financial performance for the year ended 30 April 2023

	\$	\$
Sales revenue	294,650	
Less Sales returns	11,250	
Net sales revenue		283,400 [1]
Less Cost of sales		78,230
Gross profit	-	205,170 [1]OF
Add: Other Income		
Commission income (2150+1200)		3,350 [1]
	-	208,520
Less: Other Expenses		
Wages and salaries	20,300	
Motor vehicle expenses (8960-1600)	7,360	[1]
Rent and rates (2500x12)	30,000	[1]
Discount allowed	10,630	
Insurance expense (19800/15 x 12)	15,840	[1]
Depreciation on equipment (20%x80000)	16,000	[1]
Depreciation on motor vehicles (25%x[40000-10000])	7,500	[1]
Impairment loss on trade receivables	2,802	[1]
(6%x46700)		110,432
Profit for the year		98,088 [1]
	-	[10]

Qi Qi Trading

Q1(b)

Statement of financial position as at 30 April 2023

Assets			
		Accumulated	Net book
Non-current assets	<u>Cost</u>	Depreciation	<u>value</u>
Equipment	80,000	28,000	52,000 [1]
Motor vehicles	40,000	17,500	22,500 [1]
	120,000	45,500	74,500
Current assets			-
Trade receivables	46,700)	
Less Allowance for impairment of TR	2,802	43,898	[1]
Cash at bank		2,890	
Inventory		36,200	
Prepaid insurance expense (3/15x19,80	00)	3,960	[1]
Commission income receivable		1,200	88,148 [1]
Total assets			162,648
Equity and liabilities			
Owner's equity			
Capital (40,470+98,088-[15600+1,600])			121,358 [4]
Current liabilities			
Trade payables		36,290	
Rent and rates expense payable		5,000	41,290 [1]
Total liabilities and equity		· · · · ·	162,648 [10]
			[20]

Q2	Cost of sales is cal	culated as follows:		
(a)		Units sold	Cost of sales	
()			\$	
		80	20,000	[1]
		130	29,900	[1]
		150	33,000	[1]
		110	26,400	[1]
		470	109,300	
(b)	Inventory at 31 Mar	ch 2023 (90 units	unsold) = \$22,950	[1]
(c)	Rate of inventory tu	rnover = Cost of s	sales/Average inventory	
		' <u>= \$109,3</u>	<u>00 OF from (a)</u>	
		(20,00	0+22,950)/2 OF from (a)	
		'= \$109,3	00 / 21,475 = 5.09 times	[1]
(d)	The rate of inventor	y turnover has w o	orsened from 9.25 times in 2021 to	
	7.17 times in 2022 a	and 5.09 times in	2023.	[1]
(e)	Decrease in the rate	e of inventory turn	over may be caused by:	
	(i) Decrease in sale fall in demand for	es quantity , pos goods, increased	sibly due to high selling price, d competition	
	(any one possible	reason, 1 mark e	ach)	
	(ii) Increase invent (any two of the above	ory quantity, pos	ssibly due to poor inventory control [1] ble alternative, max 2 marks)	[2]
				101
(†)(1)	Dr Cash at bank \$1	2,100 [1] Cr Sale	of non-current asset \$12,100 [1]	[2]
(f)(ii)	Dr Motor vehicles \$	30,000 <mark>[1]</mark> Cr Tra	de payable - Siaw Hung Motoring [1]	[2]
(g)	Profit for the year w	ould decrease [1]	by \$3,260 <mark>[1]</mark>	[2]
(h)	Materiality theory			[1]
				[16]

Q3 (a)(i) Mark-up on cost = Gross profit / Cost of sales x 100 = [45,000 -15,000] - 18,000 [1] /18,000 x 100 = 12,000 / 18,000 x 100 = 66.67% [1] [2] (a)(ii) Gross profit margin = Gross profit / Net sales revenue x 100 = 12,000 / 30,000 x 100 = 4**0.00%** [1] (a)(iii) Profit margin = Profit / Net sales revenue x 100 = 12,000 - 8,000 [1] / 30,000 x 100 = 13.33% [1] [2] (b) The mark-up on cost of Precious Times at 100% is better than that of Great Times at 66.67%. [1] This means Precious Times is able to set a higher selling price on its products .[1] The gross profit margin of Precious Times at 50% is better than that of Great Times at 40%. [1] This could be due to Precious Times being able to sell its goods at a high mark-up or purchase its goods at a lower cost price than Great Times. [1] Moreover, the profit margin for Precious Times at 25% is better than that of Great Times at 13.33%. [1] This can mean that Precious Times is better able to manage its expenses as compared to Great Times. [1]

Overall, the Precious Times is more profitable than Great Times.[1] [max 5 marks]

[5] **[10]**

Q4

(a) On 7 November 2021, Royson Fashion wrote off \$5,460 debts owed by Nabillah.
 (1) On 30 June 2022, Royson Fashion reviewed its trade receivables and increased the amount of allowance for impairment of trade receivables by\$8,190 to \$8,960.

(b)	Journal				
-	Date	Particulars	Debit (\$)	Credit (\$)	
	2023				
	Jun-30	Allowance for impairment of trade receivables	1,700		
		Impairment loss on trade receivables		1,700	
		[(5%x145,200) - \$8,960]			

- (c) According to the prudence theory [1], businesses should choose the accounting treatment that least overstates assets and profits and least understates liabilities and losses. [1] Hence, at the end of every financial period, a business will review its trade receivables and estimates the amount of its trade receivables that will be uncollectible so as not to overstate its expense (impairment loss on trade receivables and asset-trade receivable. [1]
- (d) Decision: Royson Fashion should grant Grace Ltd the longer credit period. [1]

1. Royson Fashion annual sales revenue to Grace Ltd is \$45,000 higher than that to Sunny Trading. [1] Hence, Grace Ltd is a larger customer and it is more beneficial to maintain a good business relationship with Grace Ltd. [1]

2. Grace Ltd has been operating its business for 10 years, which is 8 years more than Sunny Trading.[1] Hence, Royson Fashion can be more assured that Grace Ltd is more stable, less likely to close down and can pay its debts.[1]

3. Grace Ltd has a strong and stable customers base who like quality and stylish clothing and accessories.[1] The positive industry outlook will enable Grace Ltd to generate consistent sales and hence she will be better able to pay its debts to Royson Trading. [1]

OR

Decision: Royson Fashion should grant **Sunny Trading** the longer credit period. [1]

1. Sunny Trading operates its business locally while Grace Ltd operates overseas.[1] Thus, it is easier to collect debts from Sunny Trading as there is no potential language problem in the debt collection process; may also mean there are fewer possible delays in receiving payment and/or there is no risk due to currency exchange. [any one, 1 mark]

[3]

[2]

2. Sunny Trading usually repays its debts faster to Royson Fashion, average 10 days faster compared to Grace Ltd.[1] Hence, Royson Fashion is assured of Sunny Trading's ability to repay its debts / is able to collect cash earlier for its daily operations. [1]

3. The demand for Sunny Trading's clothing and accessories is increasing among its growing youthful customers who has the ability to spend more.[1] The positive industry outlook will enable Sunny Trading to generate higher sales in the future and hence better able to pay its debts to Royson Trading.
[1]

[7] **[14]**